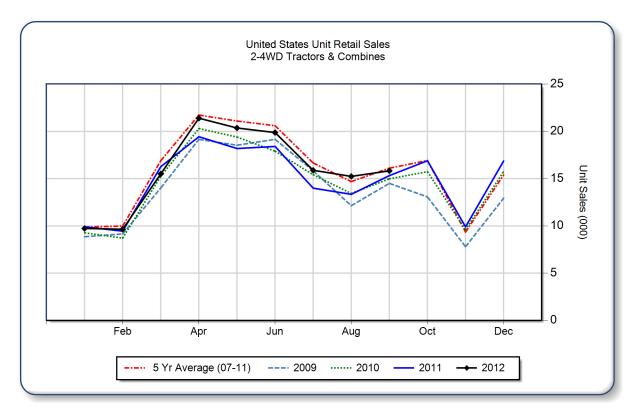




September 2012 Flash Report United States Unit Retail Sales

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	September			YTD - September			Beginning Inventory
	2012	2011	%Chg	2012	2011	%Chg	Sep 2012
2WD Farm Tractors			,				_
< 40 HP	7,021	6,940	1.2	71,944	67,365	6.8	52,687
40 < 100 HP	4,060	4,035	0.6	39,427	36,940	6.7	24,949
100+ HP	2,713	2,443	11.1	20,963	18,606	12.7	9,006
Total 2WD Farm Tractors	13,794	13,418	2.8	132,334	122,911	7.7	86,642
4WD Farm Tractors	679	647	4.9	4,498	4,151	8.4	1,736
Total Farm Tractors	14,473	14,065	2.9	136,832	127,062	7.7	88,378
Self-Prop Combines	1,353	1,254	7.9	6,615	7,220	-8.4	2,094



These data are, in part, estimates that are subject to revisions when final detail data become available. Because of the seasonal nature of the industry, comparisons of monthly data from one period to another should be done with extreme caution. These data represent most, but not all, of the manufacturers in each product category being sold at retail in the fifty states and District of Columbia.

