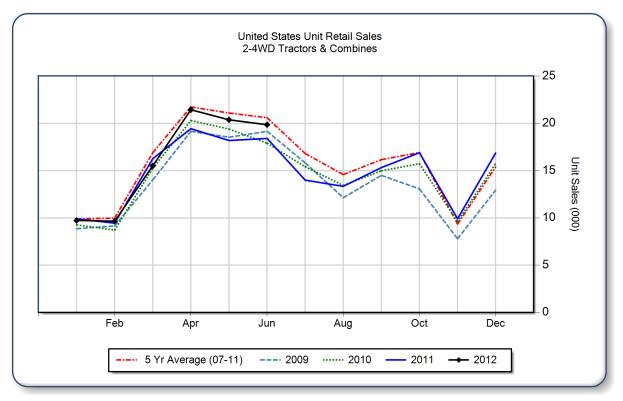




## June 2012 Flash Report United States Unit Retail Sales

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	June			YTD - June			Beginning Inventory
	2012	2011	%Chg	2012	2011	%Chg	Jun 2012
<b>2WD Farm Tractors</b>							
< 40 HP	10,960	10,536	4.0	50,138	47,247	6.1	56,481
40 < 100  HP	5,537	5,333	3.8	26,904	24,976	7.7	24,705
100+ HP	2,218	1,706	30.0	13,592	12,572	8.1	7,067
<b>Total 2WD Farm Tractors</b>	18,715	17,575	6.5	90,634	84,795	6.9	88,253
<b>4WD Farm Tractors</b>	432	362	19.3	2,800	2,751	1.8	1,270
<b>Total Farm Tractors</b>	19,147	17,937	6.7	93,434	87,546	6.7	89,523
Self-Prop Combines	710	468	51.7	3,130	4,086	-23.4	1,498



These data are, in part, estimates that are subject to revisions when final detail data become available. Because of the seasonal nature of the industry, comparisons of monthly data from one period to another should be done with extreme caution. These data represent most, but not all, of the manufacturers in each product category being sold at retail in the fifty states and District of Columbia.

