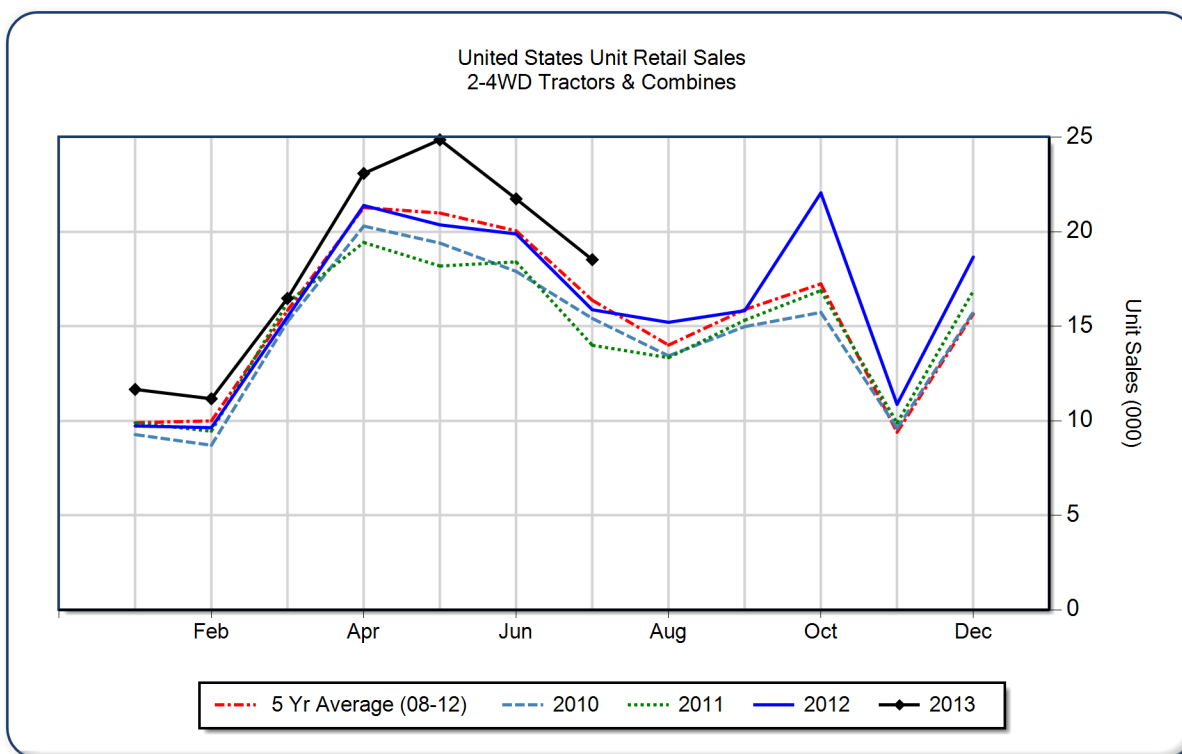


July 2013 Flash Report United States Unit Retail Sales

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	July			YTD - July			Beginning Inventory Jul 2013
	2013	2012	%Chg	2013	2012	%Chg	
2WD Farm Tractors							
< 40 HP	9,322	7,547	23.5	65,026	57,715	12.7	54,273
40 < 100 HP	5,001	4,373	14.4	33,092	31,207	6.0	25,727
100+ HP	2,732	2,420	12.9	20,174	15,998	26.1	10,626
Total 2WD Farm Tractors	17,055	14,340	18.9	118,292	104,920	12.7	90,626
4WD Farm Tractors	411	500	-17.8	3,576	3,296	8.5	1,550
Total Farm Tractors	17,466	14,840	17.7	121,868	108,216	12.6	92,176
Self-Prop Combines	1,056	1,034	2.1	5,645	4,162	35.6	2,007



These data are, in part, estimates that are subject to revisions when final detail data become available. Because of the seasonal nature of the industry, comparisons of monthly data from one period to another should be done with extreme caution. These data represent most, but not all, of the manufacturers in each product category being sold at retail in the fifty states and District of Columbia.

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